

AUTHORIZED ACADEMY CENTER AGREEMENT

This Authorized Support Center Agreement (“Agreement”) is made and entered into as of the 16th day of October 2019 (“Effective Date”) by and between (1) if AAC Partner is located in North America or Latin America
 , Palo Alto Networks, Inc., with a principal place of business at 3000 Tannery Way, Santa Clara, California, United States 95054, or (2) if AAC Partner is located in any other country other than those listed above, Palo Alto Networks (Netherlands) B.V., with a principal place of business at De Entrée 99-197 Oval Tower, 5th Floor 1101 HE Amsterdam, the Netherlands, and any Affiliate thereof that is required to provide services in accordance with this Agreement (collectively, “Palo Alto Networks”), and Minot State University , with offices at 500 University Ave W, Minot, ND 58707 and any Affiliate thereof (collectively “AAC Partner”). If no Effective Date is indicated above, the Effective Date is the later of the execution dates below. Palo Alto Networks and AAC Partner may also be referred to herein individually as a “Party” or collectively as the “Parties” throughout this Agreement.

WHEREAS, Palo Alto Networks develops, manufactures, markets, provides and supports certain hardware and software products;

WHEREAS, Palo Alto Networks and AAC Partner desire that Palo Alto Networks appoint AAC Partner as a non-exclusive Academy Partner to provide classroom instruction and technical training related to Palo Alto Networks’ products to enrolled Students at an AAC, subject to and in accordance with the terms of this Agreement.

NOW, THEREFORE, in consideration of the foregoing, and for other good and valuable consideration, the parties agree as follows:

1. DEFINITIONS

1.1. **“Academy”** means any institution of higher learning.

1.2. **“Accreditation Certificate”** means the certificate of accreditation provided by Palo Alto Networks, to each AAC Partner-provided instructor that successfully completes the applicable training course(s) and passes the ACE exam.

1.3. **“Authorized Network Security Instructor”** means an AAC Partner-provided instructor that has received a current and valid certificate of accreditation from Palo Alto Networks for one or more Authorized Courses and otherwise meets the

requirements contained in this Agreement to conduct such Authorized Courses.

1.4. **“Authorized Academy Center” (“AAC”)** means the AAC Partner education center listed in Exhibit C where AAC Partner is authorized by Palo Alto Networks to provide Services.

1.5. **“Authorized Course”** means Palo Alto Networks’ standard training courses listed in Exhibit A, which may be amended from time to time in Palo Alto Networks’ sole discretion. Authorized Courses shall include all of the courses developed by Palo Alto Networks and for which the Authorized Academy Instructor is qualified to teach.

1.6. **“Authorized Academy Instructor”** means an AAC Partner-provided instructor who has successfully completed the applicable training course(s), has passed the Palo Alto Networks Accredited Configuration Expert (ACE) exam, and has received a certificate of authorization from the Palo Alto Networks.

1.7. **“College”** or **“University”** means an institution of higher learning providing facilities for teaching and research and authorized to grant academic degrees.

1.8. **“Course Materials”** means course materials developed and owned by Palo Alto Networks and/or its suppliers, including, but not limited to, instructor materials, Student Kits, updates for instructors and Students, slides, videos, manuals, workbooks, CDs, product documentation and selected handouts, reports, evaluation forms, e-learning and other materials developed and required for use in Palo Alto Networks’ Authorized Courses.

1.9. **“Intellectual Property Rights”** means patent rights, copyrights, trade secrets and any other intellectual property rights recognized in any country or jurisdiction in the world whether registered or unregistered.

1.10. **“Marks”** means the Palo Alto Networks’ trademarks, service marks, trade names and logos.

1.11. **“Palo Alto Networks Accredited Configuration Expert”** or **“ACE”** means the accreditation offered by Palo Alto Networks upon passing the ACE test.

1.12. **“Palo Alto Networks Certified Network Security Engineer”** or **“CNSE”** means the certification offered by Palo Alto Networks upon passing the proctored CNSE test.

1.13. **“Products”** means collectively Palo Alto Networks’ hardware and software, listed on Palo Alto Networks’ then-current product pricelist.

1.14. **“Services”** means the delivery of classroom instruction and technical training Authorized Courses by an Authorized Academy Instructor to enrolled Students at an Authorized Academy Center, in accordance with the terms and conditions of this Agreement.

1.15. **“Student”** means an individual enrolled to obtain credit towards an accreditation, certification, or degree offered by a College.

2. APPOINTMENT AND AAC PARTNER OBLIGATIONS

2.1. **Appointment.** Subject to AAC Partner’s compliance with the terms and conditions of this Agreement, Palo Alto Networks hereby appoints AAC Partner, and AAC Partner accepts such appointment, as a non-exclusive Authorized Academy Center Partner of Palo Alto Networks Products. The foregoing appointment authorizes AAC Partner to provide classroom instruction and technical training related to Palo Alto Networks’ Products for Students at an Authorized Academy Center. AAC Partner is not authorized under this Agreement to distribute, license or sell the Products.

2.2. **Authorized Academy Center Location.** AAC Partner agrees to provide the Services solely at AAC Partner’s Authorized Academy Centers listed on Exhibit C and in accordance with the terms and conditions of this Agreement. Palo Alto Networks reserve the right to tour and approve such premises from time to time, in its sole discretion, during the term of this Agreement. In the event Palo Alto Networks requests a tour it will provide AAC with five (5) days written notice (email acceptable) prior to such tour.

2.3. **Student Kits.** If the AAC Partner decides to teach Palo Alto Networks Authorized Courses as described in Exhibit A as is, without customization, the AAC Partner, or their campus-affiliated bookstore, may order student kits from a Palo Alto Networks vendor. AAC Partner shall not alter the Student Kit(s) in any manner but may include its own materials in conjunction with, but not as a part of, the Student Kit(s).

2.4. **Equipment Bundle.** We recommend the use of one Palo Alto Networks Virtual Firewall/Virtual Machine (VM) per student or the alternate product configuration as described in Exhibit B.

2.5. **Palo Alto Networks Authorized Academy Instructor Training and Availability.** AAC Partner will comply with the training and eligibility requirements set forth in Section 3.

2.6. **No Reproduction of Course Materials.** All Course Materials are protected by copyright and may not

be reproduced without written authorization from Palo Alto Networks. Use of any Palo Alto Networks Products obtained in connection with this Agreement shall be governed exclusively by the applicable terms of sale and end user license accompanying the Palo Alto Networks Products. AAC acknowledges and agrees that it shall not reproduce, create derivative works of or otherwise use the Course Materials in any manner inconsistent with this Agreement.

2.7. **Reporting.** Upon request from Palo Alto Networks, AAC Partner will provide Palo Alto Networks with reports for each Authorized Course, as required and allowable by law, including Authorized Course evaluations, attendance lists, and Course details.

2.8. **Customer Satisfaction.** AAC Partner agrees that maintaining a high level of customer satisfaction is a requirement providing Services to Students under this Agreement. AAC Partner agrees to report promptly to Palo Alto Networks all known or suspected errors, problems and complaints with any Course Materials, Authorized Network Security Instructors, Authorized Academy Centers or other aspects of the Authorized Courses. AAC Partner will promptly implement all remediation measures specified by Palo Alto Networks to address such issues.

2.9. **Facilities.** AAC Partner shall ensure that the Authorized Academy Center locations at all times meet the requirements for conducting each Authorized Course.

2.10. **Course Materials.** AAC Partner may use the Course Materials provided by Palo Alto Networks for each Authorized Course. AAC Partner may use additional materials while conducting Authorized Courses provided that AAC Partner has obtained Palo Alto Networks’ prior written permission.

2.11. **Business Conduct.** AAC Partner will: (i) perform the Services in a professional and competent fashion and conduct its business in a manner that reflects favorably on the Palo Alto Networks’ Products and Services and the good name, goodwill and reputation of Palo Alto Networks; (ii) avoid deceptive, misleading or unethical practices; and, (iii) make no representations, warranties or guarantees to Students or to the trade with respect to the specifications, features or capabilities of Palo Alto Networks’ Products & Services inconsistent with the literature distributed by Palo Alto Networks.

2.12. **Instructors.** Prior to performing any Services or participating in any Authorized Course hereunder, AAC Partner will ensure that all relevant personnel have executed written agreements that: (i) effect a present and future assignment, license and waiver of all applicable Intellectual Property Rights by such personnel, and otherwise obligate such personnel to take such acts, as required by and consistent with Section 6; and, (ii) bind such personnel to the obligations set forth in Section 6 pertaining to Confidential Information.

2.13. Reserved Rights. Nothing in this Agreement limits Palo Alto Networks' right, from time to time, and without obligation or liability to AAC Partner to change the Palo Alto Networks Authorized Courses. The tests that are applicable to the course that is underway will not change for a 6-month period after the end of the curriculum delivery.

2.14. Marketing and Promotion. AAC Partner may advertise having Palo Alto Networks accredited status upon final approval or authorization.

3. TRAINING; ACCREDITATION

3.1. Accreditation Program. Unless earlier revoked by Palo Alto Networks, each Accreditation Certificate will be good for three (3) years. Each instructor chosen must make every reasonable attempt to take the applicable accreditation exam prior to performing Services.

3.2. Training of Authorized Academy Instructors. Palo Alto Networks will provide training, applicable Course Materials and instructor accreditation and certification to the mutually agreed upon Authorized Academy Instructor, at no charge. Each Authorized Academy Instructor will be evaluated for both product knowledge and classroom teaching skills and must be certified or have written authorization to teach as an Authorized Academy Instructor before performing Services. Palo Alto Networks reserves the right to deny certification if the AAC Partner-provided instructor does not meet the Palo Alto Networks instructor accreditation qualifications.

3.3. Palo Alto Networks Certification Program. Palo Alto Networks will provide a certificate to each AAC Partner-provided instructor that successfully completes the applicable training course(s) and successfully passes the ACE exam. Each instructor is required to complete their accreditation within 6 months of the signing of the AAC agreement.

3.4. Updates. AAC Partner shall ensure that each accredited instructor completes all ongoing training requirements specified by Palo Alto Networks, including without limitation, reviewing updated and new Course Materials, successfully completing updated and new training made available by Palo Alto Networks, and any and all accreditation and certification requirements in order to maintain the Authorized Academy Instructor authorization.

4. **ORDERING OF STUDENT KITS.** AAC Partner may optionally place orders for student Course Materials via the Palo Alto Networks fulfillment partner ordering process. Orders must be placed at least ten (10) days in advance of Authorized Course delivery.

5. CONFIDENTIALITY

5.1. Definition. "Confidential Information" means: (i) any non-public information of a party, including, without limitation, any information relating to a party's current and planned products and services, technology,

know-how, designs, finances, accounts, manufacturing, customer lists, business forecasts and marketing plans; (ii) any other information of a party that is disclosed in writing and is conspicuously designated as "Confidential" at the time of disclosure or that is disclosed orally, is identified as "Confidential" at the time of disclosure, and is summarized in a writing sent by the disclosing party to the receiving party within thirty (30) days of any such disclosure; and (iii) the specific terms and pricing set forth in this Agreement.

5.2. Exclusions. The obligations in Section 5.3 will not apply to the extent any information: (i) is or becomes generally known to the public through no fault of or breach of this Agreement by the receiving party; (ii) was rightfully in the receiving party's possession at the time of disclosure, without an obligation of confidentiality; (iii) is independently developed by the receiving party without use of the disclosing party's Confidential Information; or (iv) is rightfully obtained by the receiving party from a third party without restriction on use or disclosure.

5.3. Obligations. Each party will not use the other party's Confidential Information, except as necessary for the performance of this Agreement, and will not disclose such Confidential Information to any third party, except to those of its employees and subcontractors that need to know such Confidential Information for the performance of this Agreement, provided that each such employee and subcontractor is subject to a written agreement that includes binding use and disclosure restrictions that are at least as protective as those set forth herein. Each party will use all reasonable efforts to maintain the confidentiality of all of the other party's Confidential Information in its possession or control, but in no event less than the efforts that it ordinarily uses with respect to its own confidential information of similar nature and importance.

The foregoing obligations will not restrict either party from disclosing the other party's Confidential Information or the terms and conditions of this Agreement: (i) pursuant to the order or requirement of a court, administrative agency, or other governmental body, provided that the party required to make such a disclosure gives reasonable notice to the other party to enable it to contest such order or requirement; (ii) on a confidential basis to its legal or professional financial advisors; (iii) as required under applicable law and regulations; or (iv) on a confidential basis to present or future providers of venture capital and/or potential private investors in or acquirers of such party.

6. PROPRIETARY RIGHTS.

AAC Partner and Palo Alto Networks agree that, to the fullest extent legally possible, all Course Materials and Authorized Courses, including any derivative works of the foregoing, shall remain the sole and exclusive property of Palo Alto Networks and/or its suppliers. Notwithstanding anything to the contrary contained herein, AAC Partner is expressly prohibited from

creating derivative works of the Course Materials, AAC Partner hereby irrevocably transfers and assigns to Palo Alto Networks, all right, title and interest in and to the foregoing, including such derivative works therein. At Palo Alto Networks' request and expense, during and after the Term of this Agreement, AAC Partner will assist and cooperate with Palo Alto Networks in all respects (and will cause AAC Partner's personnel to assist and cooperate with Palo Alto Networks in all respects), and will execute documents (and will cause AAC Partner's personnel to execute documents), and will take such further acts reasonably requested by Palo Alto Networks to enable Palo Alto Networks to acquire, transfer, maintain, perfect and enforce its Intellectual Property Rights and other legal protections in the Course Materials and Authorized Courses, including any derivative works of the foregoing.

7. MORAL RIGHTS.

AAC Partner also hereby agrees to irrevocably transfer and assign to Palo Alto Networks, waive and never assert, any and all Moral Rights that AAC Partner or AAC Partner's personnel may have in or with respect to the Course Materials and Authorized Courses, including any derivative works of the foregoing, during and after the term of this Agreement. "**Moral Rights**" means any rights to claim authorship of any work, to object to or prevent the modification or destruction of any work, to withdraw from circulation or control the publication or distribution of any work, and any similar right, existing under judicial or statutory law of any country in the world, or under any treaty, regardless of whether or not such right is called or generally referred to as a "moral right."

8. TRADEMARK LICENSE

8.1. Subject to AAC Partner's compliance with the terms and conditions of this Agreement, Palo Alto Networks grants to AAC Partner a non-exclusive, non-transferable license to use the Marks, during the term of this Agreement, solely in connection with the marketing and advertising of Authorized Courses. Any use of a Mark by AAC Partner must correctly attribute ownership thereof to Palo Alto Networks and must be in accordance with applicable law and Palo Alto Networks' then-current trademark usage guidelines. AAC Partner will submit to Palo Alto Networks for prior written approval any advertising, marketing or promotional materials in which AAC Partner plans to use a Mark. Palo Alto Networks' approval shall not be unreasonably withheld or delayed. AAC Partner will not alter, erase or overprint any trademark notice provided by Palo Alto Networks or affix any Palo Alto Networks Marks to any non-Palo Alto Networks Authorized Course Materials.

8.2. AAC Partner will at no time contest or aid in contesting the validity or ownership of any Mark or take any action in derogation of Palo Alto Networks' rights herein, including, without limitation, applying to register

any trademark, trade names, copyrights, or other designation that is confusingly similar to any Mark. Upon expiration or termination of this Agreement for any reason, AAC Partner agrees to cease all display, advertising, and use of any and all Palo Alto Networks Marks. AAC Partner recognizes Palo Alto Networks' ownership and title to the Marks and agrees that it will do nothing inconsistent with or adverse to such ownership, and that all use of the licensed Marks will inure to the benefit of Palo Alto Networks. AAC Partner recognizes the goodwill associated with the Marks and acknowledges that such goodwill belongs to Palo Alto Networks.

9. WARRANTY AND INDEMNIFICATION

9.1. Warranty. Each party warrants that it has full corporate power to enter into the Agreement, to carry out its obligations hereunder, and to grant and assign the rights herein granted or assigned to the other party. AAC Partner represents and warrants that AAC Partner has no pre-existing obligations or commitments (and will not assume or otherwise undertake any obligations or commitments) that would be in conflict or inconsistent with, or that would hinder AAC Partner's performance of its obligations under this Agreement. AAC Partner represents and warrants that the Services will be performed in a thorough and professional manner, consistent with high professional and industry standards by individuals with the requisite training, background, experience, technical knowledge, skills, and who are certified with Palo Alto Networks then-current certification requirements as defined herein.

9.2. Liability. Each Party agrees to be responsible for its own acts or omissions as well as the acts and omissions of its officers, subcontractors, agents, and employees arising in any way out of this Agreement to the extent permitted by law. Neither party shall be considered the agent of the other. Neither party shall be responsible for the acts or omissions of the other party.

9.3. Disclaimer. THE PARTIES MAKE NO WARRANTIES EXCEPT AS STATED IN THIS SECTION 9. THE PARTIES DISCLAIM AND EXCLUDE ALL OTHER WARRANTIES, INCLUDING BUT NOT LIMITED TO, EXPRESS, IMPLIED, AND STATUTORY WARRANTIES, REPRESENTATIONS, AND CONDITIONS WITH RESPECT TO THIS AGREEMENT INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

10. LIMITATION OF LIABILITY

10.1. Exclusion of Certain Damages. IN NO EVENT WILL PALO ALTO NETWORKS BE LIABLE FOR ANY SPECIAL, INCIDENTAL, PUNITIVE OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF USE, DATA, BUSINESS, PROFITS, GOODWILL OR OTHER ECONOMIC LOSS), OR FOR THE COSTS OF PROCURING SUBSTITUTE PRODUCTS, ARISING OUT OF, RELATING TO OR IN CONNECTION WITH THIS AGREEMENT OR THE USE OR PERFORMANCE OF ANY PALO ALTO NETWORKS PRODUCTS OR SERVICES, WHETHER SUCH LIABILITY ARISES

FROM ANY CLAIM BASED UPON CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE), PRODUCT LIABILITY OR OTHERWISE, WHETHER OR NOT PALO ALTO NETWORKS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH LOSS OR DAMAGE. THE PARTIES HAVE AGREED THAT THESE LIMITATIONS WILL SURVIVE AND APPLY EVEN IF ANY LIMITED REMEDY SPECIFIED IN THIS AGREEMENT IS FOUND TO HAVE FAILED OF ITS ESSENTIAL PURPOSE.

10.2. Total Liability. PALO ALTO NETWORKS' TOTAL LIABILITY TO AAC PARTNER UNDER THIS AGREEMENT, FROM ALL CAUSES OF ACTION AND UNDER ALL THEORIES OF LIABILITY, WILL IN NO EVENT EXCEED TEN THOUSAND DOLLARS (\$10,000.00USD).

11. TERM AND TERMINATION

11.1. Term. The term of this Agreement shall be one (1) year from the Effective Date (the "Term") and shall automatically renew for one (1) year terms thereafter, unless earlier terminated in accordance with the terms of this Agreement. Notwithstanding the foregoing, in no event shall the term of this Agreement exceed ten (10) years.

11.2. 11.2 Change Notice. Any modification shall be upon written agreement of both parties.

11.3. Termination for Convenience. Either party may terminate this Agreement at any time upon thirty (30) days written notice to the other party. Classes that are committed to by an AAC will not be subject to the termination clause of the contract and/or interrupted during the curriculum year if and when termination occurs within that period.

11.4. Termination for Cause. Either party may terminate this Agreement, at any time, if the other party breaches any material term of this Agreement and fails to cure that breach within thirty (30) days after notice thereof from the non-breaching party. Palo Alto Networks may also terminate this Agreement, at any time, if: (i) AAC Partner breaches any of its payment obligations (when and if applicable) under this Agreement and fails to cure that breach within ten (10) days after notice thereof from Palo Alto Networks; (ii) AAC Partner becomes the subject of a voluntary or involuntary petition in bankruptcy or proceeding relating to insolvency, receivership, liquidation, or composition for the benefit of creditors; or (iii) AAC Partner is merged or consolidated, sells all or substantially all of its assets, or is subject to any substantial change in management or control.

11.5. Effect of Termination. Upon the termination or expiration of this Agreement: (i) each party will promptly return to the other party all Confidential Information of the other party in its possession or control, and will provide the other party with a certification, signed by one of its officers, certifying the return of all such Confidential Information;

(ii) AAC Partner will cease using the Marks; and (iii) AAC Partner will return to Palo Alto Networks any copies of Palo Alto Networks' marketing collateral in AAC Partner's possession or control.

11.6. No Damages Upon Termination. AAC PARTNER WAIVES ANY RIGHTS IT MAY HAVE TO RECEIVE ANY COMPENSATION OR INDEMNITY UPON TERMINATION OR EXPIRATION OF THIS AGREEMENT UNDER THE LAWS OF THE TERRITORY OR OTHERWISE, OTHER THAN AS EXPRESSLY PROVIDED IN THIS AGREEMENT.

11.7. Survival. The rights and obligations of the parties under Sections 6 through 12 will survive the termination or expiration of this Agreement.

12. MISCELLANEOUS

12.1. Assignment. AAC Partner may not assign or transfer this Agreement, in whole or in part, by

operation of law or otherwise, without Palo Alto Networks' express prior consent. Any attempt to assign or transfer this Agreement, without such consent, will be null and of no effect. For purposes of this Agreement, a change of control will be deemed to be an assignment. Subject to the foregoing, this Agreement will bind and inure to the benefit of each party's permitted successors and assigns.

12.2. Governing Law and Jurisdiction.

a) Governing Law Where Palo Alto Networks, Inc., is Contracting Party. This Agreement will be governed by and construed in accordance with the laws of the State of North Dakota, excluding its conflict of laws principles. The Parties expressly agree that the United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Agreement. Any legal action or proceeding arising under this Agreement will be brought exclusively in the state district court. The Parties hereby irrevocably consent and submit to the personal jurisdiction of such court, waive any objection to venue in such court, and consent to the service of process by registered or certified mail, return receipt requested, at the last known address of such Party.

b) Governing Law Where Palo Alto Network (Netherlands) B.V., is Contracting Party. This Agreement will be governed by and construed in accordance with the laws of the Netherlands, excluding its conflict of laws principles. The Parties expressly agree that the United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Agreement. Any legal action or proceeding arising under this Agreement will be brought exclusively in the courts located in Amsterdam, Netherlands.

The Parties hereby irrevocably consent and submit to the personal jurisdiction of such court, waive any objection to venue in such court, and consent to the service of process by registered or certified mail, return receipt requested, at the last known address of such Party.

12.3. Compliance with Law. AAC Partner will have and maintain all permits and licenses required by any governmental unit or agency and will comply with all applicable laws and regulations in performing this Agreement. If this Agreement or any transaction or act contemplated herein is legally required to be approved, registered, notified or recorded with or by any government agency in the Territory, AAC Partner will assume all such obligations.

12.4. Nonexclusive Remedy. Except as expressly set forth in this Agreement, the exercise by either party of any of its remedies under this Agreement will be without prejudice to its other remedies under this Agreement or otherwise.

12.5. English Language. The original of this Agreement has been written in English, and that version will govern. AAC Partner waives any rights it may have under any applicable law to have this Agreement written in any other language. Any versions of this Agreement in any other language will be for accommodation only and will not be binding upon either party.

12.6. Notices. All notices, approvals, consents and other communications required or permitted under this Agreement will be in writing, will reference this Agreement, and will be deemed given: (i) when delivered personally; (ii) three (3) business days after deposit with an internationally-recognized express courier, with written confirmation of receipt; or (iii) five (5) business days after having been sent by registered or certified mail, return receipt requested, postage prepaid. All such notices, approvals, consents and other communications will be sent to the addresses set forth in this Agreement or to such other address as may be specified by either party to the other party in accordance with this Section.

12.7. Force Majeure. Neither party will be responsible for any failure or delay in its performance under this Agreement (except for any payment obligations) due to causes beyond its reasonable control, including, but not limited to, labor disputes, strikes, lockouts, shortages of or inability to obtain energy, raw materials or supplies, war, terrorism, riot, or acts of God.

12.8. Relationship of the Parties. The parties are independent contractors and this Agreement will not establish any relationship of partnership, joint venture, employment, franchise or agency between the parties. Neither party will have the power to bind the other party or to incur any obligations on its behalf, without the other party's prior consent.

12.9. Export Compliance and Foreign Reshipment Liability. Each Party shall comply with all applicable laws and regulations in connection with its performance under the Agreement. Without limiting the generality of the foregoing, each Party agrees to comply with all export regulations ("Export Control"). Regardless of any disclosure made by AAC Partner to Palo Alto Networks of an ultimate destination of the Palo Alto Networks Products or Documentation (or portions thereof) supplied by Palo Alto Networks ("Palo Alto Networks Technology") and, notwithstanding anything contained in the Agreement to the contrary, AAC Partner will not:

- a) modify, export, or re-export, either directly or indirectly, any Palo Alto Networks Technology to any destination restricted or prohibited by Export Control, without first obtaining any and all necessary licenses from the government of the United States or any other country that imposes Export Control;
- b) provide Palo Alto Networks Technology to any prohibited party on the United States Treasury Department's Office of Foreign Asset Control list of "specially designated nationals and blocked persons", the United States Commerce Department's "denied parties list", the United States Commerce Department's "BIS Entity List" or such other applicable lists; or
- c) export or re-export Palo Alto Networks Technology, directly or indirectly, for nuclear, missile, or chemical/biological weaponry end uses prohibited by Export Control.

Palo Alto Networks shall have the right to suspend performance of any of its obligations under the Agreement, without prior notice and without any liability to AAC Partner if either fails to comply with this provision.

12.10. Compliance with Foreign Corrupt Practices Act. AAC Partner will have and maintain all permits and licenses required by any governmental unit or agency and will comply with all applicable laws and regulations in performing this Agreement. If this Agreement or any transactions or act contemplated herein is legally required to be approved, registered, notified or recorded with or by any government agency in the Territory, AAC Partner will assume all such obligations. Neither AAC Partner, its Affiliates, nor any officer, director, employee, subsidiary, affiliate, agent, representative or other person working on behalf of AAC Partner or its Affiliates, in connection with this Agreement, will violate any anti-corruption or anti-bribery laws, statutes and regulations of any country, including, but not limited to, the United States Foreign Corrupt Practices Act of 1977, as amended (the "FCPA") and the UK Bribery Act 2010. AAC Partner and its Affiliates warrant that it will not engage in any bribery, extortion, kickbacks, or other unlawful or improper means of conducting business. AAC Partner and its

Affiliates warrant and covenant that it and its respective, officers, directors, employees, agents and representatives have not violated, and will strictly comply with, the anti-corruption or anti-bribery laws, statutes and regulations of any country including, but not limited to, the FCPA, which makes it unlawful to offer, pay, promise to pay, or authorize the payment of any money, or to offer, give, promise to give, or authorize the giving of anything of value, directly or indirectly, inter alia to a Covered Recipient (defined herein) for a Prohibited Purpose (defined herein). For purposes hereof, "Covered Recipient" means a foreign official (including employees of government-owned or controlled entities), foreign political party (including any official thereof), official or employee of an international public organization, or candidate for foreign political office; and "Prohibited Purpose" means assisting a Party to obtain or retain business for or with, or to direct business to, any person, by: (a) influencing any act or decision of a Covered Recipient in such Covered Recipient's official capacity; (b) inducing a Covered Recipient to do or omit to do any act in violation of such Covered Recipient's lawful duty; (c) securing any improper advantage; or (d) inducing a Covered Recipient to use such Covered Recipient's influence with a foreign government (or instrumentality thereof) to affect or influence any act or decision of such government (or instrumentality thereof), including entities that are government-owned or controlled. AAC Partner and its Affiliates further agree that it will not create or submit any false, inaccurate, or misleading invoices or other business documents related to this Agreement. AAC Partner and its Affiliates will permit, upon request, Palo Alto Networks reasonable access to AAC Partner's or Affiliates' books and records and/or to conduct periodic or ad hoc audits, as Palo Alto Networks deems necessary related to compliance with laws, including but not limited to, anti-corruption and anti-bribery laws. Upon request, AAC Partner and its Affiliates agree to provide Palo Alto Networks with anti-corruption/anti-bribery/FCPA certifications.

12.11. Severability. If for any reason a court of

competent jurisdiction finds any provision of this Agreement invalid or unenforceable, that provision of the Agreement will be enforced to the maximum extent permissible and the other provisions of this Agreement will remain in full force and effect.

12.12. Waiver. The failure by either party to enforce any provision of this Agreement will not constitute a waiver of future enforcement of that or any other provision.

12.13. Equitable Relief. AAC Partner acknowledges that any breach of its obligations under this Agreement with respect to the proprietary rights or Confidential Information of Palo Alto Networks will cause Palo Alto Networks irreparable injury and significant injury for which there are inadequate remedies at law. Accordingly, Palo Alto Networks will be entitled to obtain immediate equitable relief to enjoin any such breach, in addition to all other rights and remedies that it may have under this Agreement, at law or otherwise.

12.14. Entire Agreement. This Agreement, including all exhibits hereto, constitutes the complete and exclusive understanding and agreement between the parties regarding its subject matter and supersedes all prior or contemporaneous agreements or understandings, whether written or oral, relating to its subject matter. Any waiver, modification or amendment of any provision of this Agreement will be effective only if in writing and signed by duly authorized representatives of each party.

12.15. Counterparts. This Agreement may be executed in counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument.

[Signatures on following page]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement through their duly authorized representatives as of the Effective Date.

Minot State University

("AAC Partner")

Signed: *Brent Winiger*

Print Name: Brent Winiger

Title: VP for Administration & Finance

Date: 10/16/2019

PALO ALTO NETWORKS

- Palo Alto Networks, Inc.
- Palo Alto Networks (Netherlands) B.V.

Check next to applicable Palo Alto Networks Entity (to be completed by Palo Alto Networks)

("Palo Alto Networks")

DocuSigned by:

Signed: *Kim Yohannan*
48038A6E7EEE45B...

Print Name: Kim Yohannan

Title: Program Manager, Cybersecurity Academy

Date: Oct-25-2019



Exhibit A

AUTHORIZED ACADEMY COURSES

Authorized Courses may be amended from time to time in the sole discretion of Palo Alto Networks.

Cyber Security Foundation Course—self-paced e-learning course (1 Credit General Concepts –15 Contact Hours)

Cyber Security Gateway Course (3 Credit Fundamental Networking and Security (45 Contact Hours)

Cyber Security Essentials Course is currently available. (3 Credit Technical Cybersecurity Concepts -- 45 Contact Hours)

Cyber Security Infrastructure Configuration course is currently available. (3 Credit –45 Contact Hours)

Cyber Security Defense & Countermeasures (3 Credit –45 Contact Hours)

Cyber Security Management Course (3 Credit Multiple Firewall Design and Configuration–45 Contact Hours)

Cyber Security Fault Analysis Course (4 Credit Troubleshooting Configuration and Deployment –60 Contact Hours)

CUSTOM COURSES

AAC partners can customize any Palo Alto Networks course to meet the requirements of their curriculum as specified in this agreement.

EXHIBIT B

PALO ALTO NETWORKS ACADEMY LAB EQUIPMENT LIST

1. Lab Equipment.

- a. Palo Alto Networks offers the VM-Series lab bundle (virtual machine) at no cost to the AAC. This is subject to change.
- b. An AAC may also purchase hardware devices at a discount for sole use in the classroom by contacting academy@paloaltonetworks.com.
- c. Alternatively, our labs are available on NDG Netlab+ to subscribers through NDG.

EXHIBIT C
AUTHORIZED TRAINING CENTER LOCATIONS

Street Address	City, State or Province	Country	Telephone No.	Email address
500 University Ave W	Minot, ND 58707	USA	701-858-3075	sayeed.sajal@minotstateu.edu

AAC Partner Principal Contact:

Name: Sayeed Sajal

Title: Assistant Professor, Computer Science

AAC Partner Secondary Contact:

Name: Scott Kast

Title: Chair, Department of Mathematics and Computer Science